



venturi

“Putting People First”



**A Relationship Led
Approach to Tech
Recruitment**



At Venturi, we are always **"Putting People First"** this starts with you.

We believe that our Venturians are the most important aspect of our organisation.

By investing in health & wellbeing, personal development, and personalised training plans for you and your teammates, we know that you will flourish and achieve your dreams and ambitions.

We provide an inclusive environment where you will not only have the opportunity to become an excellent recruiter and be proud of the service you provide to your customers, but you will experience a personal development journey designed to unleash your full potential.

We believe in our teammates and give each employee a voice and freedom to express their talents in all aspects of the organisation.

Putting People First isn't just a tagline, it's something that we all live and breathe each day.

With Offices In

New York



Düsseldorf



Manchester

Wilmslow

What We Look For

The "ideal" candidate will be from a Sales or Account Executive background and at least be sales and target driven. We look for someone who is self-motivated, with great communication skills (you will be on the phones and meeting clients/candidates a LOT!) but most importantly is a strong work ethic.

If you are hungry, driven and dedicated to succeeding in a target driven environment, you will thrive in this role.

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Learning & Development:



At Venturi, we are dedicated to giving our team the best possible start. This all begins with our Learning & Development team.

From **Day One** we ensure that you are comfortable with your team, with a company-wide welcome day followed up by training delivered by Directors and an induction course by our industry expert L&D team.

Your training doesn't stop on Day One, or even Week One for that matter! We offer continuous training throughout your career with Venturi.

Alongside this we also have our online learning platform, which is constantly updated with new content and learning materials.

Our L&D department is constantly growing and adapting to meet the needs of all Venturians.



Your Career Progression With Us:

**Trainee Recruiter -
Salary: £20,000+OTE**

**Consultant -
Salary: £25,000 +OTE**

**Senior -
Salary: £30,000+OTE**

**Team Leader -
Salary: £35,000+OTE**

**Team Manager -
Salary: £40,000+OTE**

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Our Benefits Package



Team & Company Socials

These socials can vary wildly, from our monthly Lunch Clubs to big restaurants for consultants who hit their targets to bigger, annual Super Trips to Vegas, Ibiza, New York & More.

Billing Milestone Awards

Our Milestone awards can be smaller monthly targets leading up to Lunch Club and even bigger, multi-year targets that can end in a big award.



Extra Days Off at Christmas

We make sure that you get to spend the holidays with those who matter to you, which is why everyone gets extra time off between Christmas and the New Year.

Length of Service Awards

At Venturi, we reward loyalty, which is why we have introduced a Length of Service award, given at 5 years, 10 years and 15 years..



Mental Health Practitioner

We know that everyone has their hard days at work, and recruitment is no different. That's why we give everyone the opportunity to speak to a Mental Health Practitioner to work through it.

Financial Wellbeing Workshops

Everyone has something they are saving up for, whether that's a new house, car or just a holiday. We give access to Financial Wellbeing Workshops to help you hit those goals.



Perkbox

All consultants get access to Perkbox, unlocking discounts and deals on hundreds of online retailers.

Uncapped Commission

We reward our consultants for working hard with an uncapped commission structure. For more information on this check out the commission table.



Beer Fridge Fridays

At the end of a long week, we could all do with a beer, our fridge is always stocked (with non-alcoholic options also available).

Online Exercise Classes

After all the indulgent rewards in the form of beer and restaurants, we know that you might want to do what you can to keep fit. We offer Online Group Exercise Classes including our popular Yoga Wednesdays.



Nutrition Workshop

Looking after your health and wellbeing starts with a nutritious diet. At Venturi, we offer Nutrition Workshops to all consultants.

28 Days Holiday & Birthday Off

We offer 28 Days of annual leave each year as well as an extra day for your Birthday.



What Our People Say...



"The vibe at Venturi is second to none – and I thoroughly enjoy just being around my colleagues. We work hard, but enjoy to have a joke or laugh whilst doing it."

"We get really well looked after here and it's a very people first focussed business with a Mental Health Therapist, Mindset Coaches, External Trainers, Workout Sessions, Nights out, Trips - you name it we have it here. Venturi are a company that values you and provides you with the support you need."

Mark Tipping - Team Leader



"There are so many opportunities for growth and recognition is key, as we have a 'work hard play hard' mentality!"

"Being part of a company that values providing first-class service to clients and candidates provides us with the platform we need to turn our own ideas into a reality – there's no 'one size fits all' approach and we are trusted to build relationships in a way that allows us to always improve our reputation in the market."

Issy Shore - International Delivery Manager

glassdoor[®]

4.8



4.6 ★ **Trustpilot**



"I joined Venturi with no sales experience, but they quickly got me to where I needed to be."

"The support & training that was provided was second-to-none, not just by the management but by the company as a whole. What I love most is the culture, you can feel the sense of togetherness, and everyone wants each other to be successful."

"I love the knowledge-sharing culture and the fact that if I need help, I can approach anyone and they would be happy to help."

Sam Branney - Senior Recruitment Consultant



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